

RiskMeter eNewsletter

April 2005

www.RiskMeter.com

In this issue:

- ❖ NY Fire Tax Codes Coming Soon
- ❖ Updated CEA Zones
- ❖ South Dakota Added to CDS Wildfire Report
- ❖ Lava Flow Report
- ❖ Historical Fire Perimeters Updated
- ❖ Hawaii Tsunami Report Now Available!
- ❖ Manual Flood Determinations Now Available
- ❖ AZ & NJ Distance to Fire Station Report Now Available. NY Coming Soon
- ❖ Upcoming Events – Meet the CDS Team!
- ❖ Online Training Schedule
- ❖ Test Drive Any Risk Report for One Month FREE!
- ❖ Articles of Interest
- ❖ Welcome to Our Newest Customers!
- ❖ Request a Hard Copy of the RiskMeter Newsletter
- ❖ RiskMeter Online Contacts
- ❖ Questions? Comments?
- ❖ Help a Friend or Colleague
- ❖ Unsubscribe

NY Fire Tax Codes Coming Soon

CDS is working on a solution for coding policies with the proper fire tax codes in the State of NY. There is a 2% tax on fire premiums for all foreign insurers. This is a difficult task, as every policy must be coded with the proper fire district code. **CDS is looking for some beta testers of this service.** If you are interested, please contact Dan Munson at 617-737-4444 or dmunson@cdsys.com.

CDS can already assign the proper tax codes in several states, including: AL, FL, GA, IL, LA, NJ, and SC. If there are other states you are interested in, let us know! We can perform real-time reports, as well as run your entire book through quarterly or yearly. *Let us make this painful process easier for you!*

Updated CEA Zones

CEA zones are set up by the California Earthquake Authority and are used to help determine the rates for homeowners insurance. These zones were recently updated and are now available on the RiskMeter Online. By simply typing in an address, you will be able to get the most up-to-date CEA zones for your policies. For more information, please contact Jamie Munson at 617.737.4444 or jmunson@cdsys.com

South Dakota Added to CDS Wildfire Report

South Dakota was just added to the CDS Wildfire report. If you write policies in *any* of the following states: AZ, CA, CO, ID, MT, NM, NV, OR, SD, UT, WA and WY this report will help you to quickly and accurately determine your overall level of brush exposure. For more information on this revolutionary report, or to get a FREE, one month trial account, please contact Dan Munson at 617.737.4444 or dmunson@cdsys.com

To read an article on the current wildfire conditions, go to:
<http://www.disasternews.net/news/news.php?articleid=2605>

Lava Flow Report

In the state of Hawaii certain areas are prone to lava flow disasters. The most significant threat is on the Island of Hawaii. Due to the threat, official maps have been published that rate areas on a scale of 1- 9 of potential for lava flows. By simply typing in an address, you will be able to find out which zone (and thus the probability of the location being inundated with lava) the location falls in. To learn more about this report, contact your account executive today!

Historical Fire Perimeters Updated

CDS has just added wildfires from 2004 to our historical fires database. This report shows the areas (fire extents) of wildfires in the United States from 2002 – 2004. In addition, this database covers reported fires in California from the turn of the century (1900) until the present. Why is this report important? Well, many times someone will tell you, “Oh, yes, its vegetation, but it won’t burn.” Well, in many cases it will, and in many instances it already has in previous years! Knowing that the area has burned in the past is an excellent sign that it may in fact burn again. This is a great way to ensure that you recognize all potential hazardous areas. Please call CDS at 617.737.4444 if you would like a FREE trial or more information.

Hawaii Tsunami Report Now Available!

In the State of Hawaii, certain coastal areas are prone to tsunamis. The State of Hawaii office of Civil Defense has created official Tsunami Evacuation Area maps, which detail the areas at high risk. We've digitized these maps and put them online in order to help you gain a better understanding of which areas pose a high risk. By simply typing in an address, you will be alerted if a location falls into one of these high risk areas, and you will get the Island Name, Official Map Number and Official Map Name. State of Oregon maps will be available shortly. For more information on this cutting edge report, contact Dan Munson at 617.737.4444 or dmunson@cdsys.com

Manual Flood Determinations Now Available

In our ongoing effort to make the RiskMeter the only geographic risk determination tool you'll need, we have enhanced our flood capabilities. CDS now offers manual flood determinations. If you don't get a good geocode, you will be able to enter some more information, and you can get a manual determination done. This means that someone will actually do research so that you get the right answer every time. ***While the answer may not be instantaneous, it means you will always get an answer, and will not need to use any other source.***

If you are interested in learning more, or have ideas on how to improve our flood services, please contact CDS or your RiskMeter account representative at 617.737.4444

AZ & NJ Distance to Fire Station Report Now Available. NY Coming Soon

CDS has just added AZ and NJ to its Distance to Fire Station report and NY will be added within the next few weeks. Currently, you can get reports for AZ, CA, CT, FL, LA, MA, MD, MS, NH, NJ, OR, RI and VA. We will continue to add more states until we meet our goal of providing nationwide coverage. We want your feedback to see which states we should add next! If there is a state you would like to see us add, please contact Jamie Munson at 860.854.6125 or jmunson@cdsys.com. In addition, we also offer responding fire district boundaries for the following states: CA, FL, HI, IL, KS, MS, ND and VA.

Upcoming Events – Meet the CDS Team

CDS will be exhibiting at the following upcoming conferences. Whether you're a customer or prospect, we'd love to meet with you onsite at these exceptional events! Feel free to stop by our booth or if you wish to schedule an appointment, please contact Dan Munson at 617.737.4444 (dmunson@cdsys.com) or Bradley Sherwin at 617.270.6436 (bsherwin@cdsys.com)

[PCI Annual Joint Marketing and Underwriting Seminar](#)

April 17 – 19, 2005
St. Petersburg, FL

[AAMGA Annual Show](#)

April 30 – May 5, 2005
Orlando, FL

[6th Annual LAAA Convention](#)

May 12 – 15, 2005
Maria del Rey, California

[Independent Insurance Agents of Texas](#)

June 16 – 17, 2005
Austin, TX

[FAIA 101st Anniversary Convention & Education Symposium](#)

June 23 – 25, 2005
Kissimmee, FL

Online Training Schedule!

In order to help you utilize the RiskMeter Online more effectively, we are now offering FREE Online training. This is a great way for your organization to have its most pressing questions answered, learn about reading various risk reports and how to utilize cutting-edge features, such as: **Birdseye Geocoding**, **One-Click Ruler** and **Manual Placement**. To register for an upcoming Webcast, click on one of the links below or for more information, contact Maria Francis at 617.737.4444 or mfrancis@cdsys.com

Western Risks

Tuesday, April 12, 2005
1-2pm (EDT)
<https://cdsys.webex.com>

National

Wednesday, April 27, 2005
1-2pm (EDT)
<https://cdsys.webex.com>

National

Tuesday, May 10, 2005
1-2pm (EDT)
<https://cdsys.webex.com>

Western Risks

Thursday, May 19, 2005
1-2pm (EDT)
<https://cdsys.webex.com>

Test Drive Any Risk Report for One Month FREE!

Would you like the opportunity to evaluate any one of our risk reports without obligation? You can now! For a limited time you will be able to test-drive any RiskMeter Online report for FREE! Take advantage of this exceptional opportunity to see how a particular risk report can benefit your organization. To add a FREE, one-month risk report to your account, please call 617.737.4444.

Articles of Interest

Below you will find a few pertinent articles related to weather risk and insurance that may be of interest...

(Disaster News Network) - Lingering drought in the western U.S. could produce a highly damaging wildfire season that could start as soon as May, predicted forecasters.

<http://www.disasternews.net/news/news.php?articleid=2605>

(Disaster News Network) - Many communities flooded last weekend were also inundated in September by the remnants of Hurricane Ivan. But this time around, it's even worse.

<http://www.disasternews.net/news/news.php?articleid=2604#more>

(Insurance Journal) - The grim task of damage assessment continued last week as officials in nine Pennsylvania counties took note of houses, businesses, roads and bridges stricken by flooding from rains last weekend. <http://www.insurancejournal.com/news/east/2005/04/11/53628.htm>

Welcome to Our Newest Customers!

Carriers

Middlesex Mutual Specialty Markets
Safeco Insurance Company

MGAs

American Wholesale Insurance Group
Distinguished Group

Agents

Advice Insurance Agency
Allied North American of Missouri
Arthur J Gallagher (Metaire)
Arthur J Gallagher (Minneapolis)
Atlantic Insurance Mgmt
Binney Chase
Christianson Group
East County
Erhardt Insurance
Gateway Ins. Agency
Horton Insurance
Insurance Corp of Hannover
Jason Wolcott Insurance Service
JP Perry Insurance
Juan Perez DBA: Allstate Ins
Kimberly Gardner Ins.
La Jolla Pacific
M.G. Skinner & Assoc.

Marsh
Mesirow Financial
Mutual Insurance Services
Peoples Choice

R.J. Corbett Insurance
Reinas Insurance Agency
RMBaker LLC
Sandlin & Assoc Insurance Agency
Steve Hughes Insurance Agency
Superior Underwriters (Division of Groninger)
TWIW Insurance Services LLC

Request a Hard Copy of the RiskMeter Newsletter

Having a hard time managing your inbox? You can now receive the RiskMeter eNewsletter via regular mail. To get the latest issue of the RiskMeter newsletter delivered to your office (when it becomes available), please email Paul Ptashnick at: pptashnick@cdsys.com

RiskMeter Online Contacts

Dan Munson, VP of Marketing & Sales
Tel: 617.737.4444
Email: dmunson@cdsys.com

Jamie Munson, Director of Consulting Services
Tel: 860.854.6125
Email: jmunson@cdsys.com

Bradley Sherwin, Account Executive
Tel: 310.546.5696
Email: bsherwin@cdsys.com

Dave Poitras, Account Executive
Tel: 617.737.4444
Email: dpoitras@cdsys.com

Maria Francis, Customer Support Consultant
Tel: 617.737.4444
Email: mfrancis@cdsys.com

Questions? Comments?

If you would like more information on anything in this newsletter, please contact Dan Munson, VP of Marketing & Sales at: 617.737.4444 or dmunson@cdsys.com

Help a Friend or Colleague

Please forward this free newsletter to a friend or colleague who might benefit from it. We only ask that you send the entire newsletter. Thanks!

Unsubscribe

*To be removed from our mailing list, please email pptashnick@cdsys.com and type REMOVE in the subject line.

Thank you for Reading the RiskMeter eNewsletter!

© Copyright 2005, CDS Business Mapping, LLC. All Rights Reserved.

CDS Business Mapping
67 Broad St, 6th Floor
Boston, MA 02109
www.cdsys.com