

RiskMeter eNewsletter

September 2004

www.RiskMeter.com

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FREE Web casts (Limited Seating)

RiskMeter Online Integration

Thursday, September 23, 2004

1-2pm EDT

<http://cdsys.webex.com>

The RiskMeter Online Integration seminar is for technical and non-technical users who are interested in learning more about the integration options and benefits of the RiskMeter Online. This is an exceptional opportunity to see for yourself how integrating with the RiskMeter Online can increase productivity, reduce operating costs and improve underwriting performance. To secure your spot, go to: <http://cdsys.webex.com>

Castle Replacement Cost Services

Thursday, September 30, 2004

1-2pm EDT

<http://cdsys.webex.com>

The key to gaining a competitive advantage in the insurance industry is finding ways to streamline your underwriting process. One way to do this is by being able to get the geographic risk and replacement cost in one step. See for yourself how RiskMeter's partnership with Castle

Replacement Cost Services can make an immediate impact on your underwriting performance. To secure your spot, go to: <http://cdsys.webex.com>

NEW Reports

Fire Perimeters

If an area has been burned from a previous fire, it will have a high probability of burning again, unless the area has been cleared. The new fire perimeter report will be able to tell you in a matter of seconds if an address falls into an area that has burned before. This report, run in conjunction with our Wildfire report, can give you a clear picture on fire prone areas. For more information, please call 617.737.4444

FL Distance to Ocean/Distance to Intracoastal Option

Some of our customers have asked if it would be possible to provide the distance to the ocean and distance to the Intracoastal separately in Florida. The RiskMeter Online is pleased to announce that this is a new optional feature. For more information, please contact your account representative at 617.737.4444 for details.

Slope/Aspect/Elevation Report Now Available for CA, CT, MA, NV, RI

You can now get a slope/aspect/elevation report for CA, CT, MA, NV and RI. In addition to returning the slope, aspect and elevation for the location, you will now get the minimum, maximum and average slope and elevation within a radius of 250'. This will alert you if the location is very close to a steep area. Currently, this report is available for 5 states but we will be adding more states in the future. If there is a state you would like to add, contact your account executive. We will use your feedback to prioritize the order in which new states are added. If you are interested in trying this new report or if you have any questions, please contact your account executive at 617.737.4444.

OR and GA Distance to Fire Station Reports Coming Soon!

Currently, you can get Distance to Fire Station reports for CA, CT, FL, MA, MS and RI. Within the next few weeks you will be able to get reports for Oregon and Georgia. We will continue to add more states until we meet our goal of providing nationwide coverage. We want your feedback to see which states we should add next! If there is a state you would like to see us add, please contact Jamie Munson at 860.854.6125 or jmunson@cdsys.com.

This new report will give you the *driving distance to the closest 3 responding fire stations*, as well as the staffing (professional, volunteer, or a combination). This report uses routing technology to determine the distance to the stations (This is not a guesstimate!).

Additionally, if you are using the distance to fire station feature, and notice that we've missed a fire station, let us know. We need to know the address (as best as you can tell us), as well as if the station is volunteer or professionally staffed. We will then add the station to the database ASAP. Our goal is to have the most complete list possible. You can help! Please contact Jamie Munson at jmunson@cdsys.com or 860.854.6125 with info. Thanks in advance for your support!

If you would like to test the distance to fire station report, contact CDS at 617.737.4444.

Sinkhole Clearing House

Due to the recent hurricanes dozens of sinkholes have been reported in Florida. This is the perfect time for you to participate in our Sinkhole Clearing House. To learn more about this exceptional program, please read below.

In an effort to provide the most comprehensive sinkhole database for Florida, CDS is coordinating a sinkhole clearing house for carriers. By sharing sinkhole information, CDS believes this will allow carriers to have the most accurate picture of sinkhole activity in FL.

If you're not familiar with this program, here's how it works. Insurers that submit reported sinkholes will have access to an *exclusive* database that is comprised of our data and other carriers' data. Taking part in this program is a win-win situation, because it will improve your organizations underwriting results. To find out more about this program, contact Jamie Munson at 860.854.6125 or jmunson@cdsys.com

FREE Online Training!

In order to help you utilize the RiskMeter Online more effectively, we are now offering FREE Online training. This is a great way for your organization to have its most pressing questions answered, learn about reading various risk reports and how to utilize cutting-edge features, such as: **Birdseye Geocoding**, **One-Click Ruler** and **Manual Placement**. To register for an upcoming Webcast, click on one of the links below or for more information, contact Maria Francis at 617.737.4444 or mfrancis@cdsys.com

Open Training

Wednesday, September 22, 2004

1-2pm (EDT)

<https://cdsys.webex.com>

Tuesday, October 5, 2004

1-2pm (EDT)

<https://cdsys.webex.com>

Thursday, October 21, 2004

1-2pm (EDT)

<https://cdsys.webex.com>

Articles of Interest

Everyone at CDS would like to extend their condolences to all of the victims of the recent hurricanes. Below you will find a few pertinent articles related to weather risk and insurance that may be of interest...

(WFTV) - ARCHER, Fla. -- Dozens of sinkholes have opened up in north central Florida after three days of heavy rain from Hurricane Frances, including one that swallowed a Chrysler LeBaron as a man parked to get breakfast at a grocery store.

<http://www.wftv.com/news/3713124/detail.html>

(KCAL 9) – GEYSERVILLE, Calif. (AP) An infusion of fresh firefighters allowed officials to get the upper hand early Tuesday on a wildfire that has burned more than 12,500 acres of land in Northern California's wine country.

http://kcal9.com/topstories/topstoriesla_story_251162441.html

(Insurance Journal) - S&P Analyzes Potential Impact of Q3 Hurricanes; Questions Catastrophe Models Standard & Poor's Ratings Services has issued a preliminary report on the series of hurricanes, notably Frances and Charley, which have struck the U.S.
<http://www.insurancejournal.com/news/national/2004/09/08/45639.htm>

(Disaster News Network) - SHASTA, Calif. A northern California wildfire burned 69 homes Thursday and Friday while forcing the evacuation of several hundred people.
<http://www.disasternews.net/news/news.php?articleid=2329>

Hot Tip: How to Check Your Account Credits

This is a helpful tool if your account is set up to use credits. By checking your account status, you can keep track of how many credits you have remaining. To access your account information, log into the RiskMeter, click on the View Account link, and this will take you to the account maintenance page. Once you're on this page, look just above the password security question box and you'll see how many credits you have available. If you have any questions, please contact Maria Francis at 617.737.4444 or mfrancis@cdsys.com

Test Drive Any Risk Report for One Month FREE!

Would you like the opportunity to evaluate any one of our risk reports without obligation? You can now! For a limited time you will be able to test-drive any RiskMeter Online report for FREE! Take advantage of this exceptional opportunity to see how a particular risk report can benefit your organization. To add a FREE, one-month risk report to your account, please call 617.737.4444.

Upcoming Events

CDS will be exhibiting at the following upcoming events. Whether you're a customer or prospect, we'd love to meet with you onsite at these exceptional events! Feel free to stop by our booth, or if you wish to schedule an appointment, please refer to the contact information below.

Napslo Annual Meeting

September 19-23, 2004 * Orlando, FL

Contact: Brad Sherwin, 617.737.4444 or bsherwin@cdsys.com

NAMIC Annual Convention

September 19-22, 2004 * Washington D.C.

Contact: Jamie Munson, 860.854.6125 or jmunson@cdsys.com

Welcome to Our Newest Customers

Carriers

Allied Farm Division

Aspen

Colorado Casualty

ESSEX

First Protective

Horace Mann

Nationwide

Agents

Adams & Parker Insurance Brokers
Arthur J Gallagher (Kansas City)
Brittany Insurance
Brooke Insurance
Chambers Insurance Agency
Cowell & Smith
Don Williams & Associates, Inc.
Douglas Insurance Services
Geneva Insurance Agency
Glen-Eagle Insurance Associates
Global Unlimited Insurance Marketing
Griffith E. Harris Insurance Svcs LLC
ISU - Robert Bell Insurance Brokers
ISU Francis-Pinney Insurance
Locke Insurance Agency
Malcolm Brown Insurance Agency
Mikel's Insurance Services
NBS Insurance Agency
Nourse Insurance Brokers
Ogilvy Hill
Roger Lewis Insurance Services, Inc.
Ryngler Insurance
Saballos Insurance Agency
Sander Kessler & Assoc
Sherzer & Associates
Sihle Insurance Group
Wallis and Wallis

Request a Hard Copy of the RiskMeter Newsletter!

Having a hard time managing your inbox? You can now receive the RiskMeter eNewsletter via regular mail. To get the latest issue of the RiskMeter newsletter delivered to your office (when it becomes available), please email Paul Ptashnick at: pptashnick@cdsys.com

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Questions? Comments?

If you would like more information on anything in this newsletter, please contact Dan Munson, VP of Marketing & Sales at: 617.737.4444 or dmunson@cdsys.com

Help a Friend or Colleague

Please forward this free newsletter to friend or colleague who might benefit from it. We only ask that you send the entire newsletter. Thanks!

Unsubscribe

*To be removed from our mailing list, please email pptashnick@cdsys.com and type REMOVE in the subject line.

Thank you for Reading the RiskMeter eNewsletter!

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